

| №                         | Subject's code | Subject  | Prerequisite for admission | Credit /hour         |           |         |    | Curriculum hourly calculation |                    |                       |                            |          |                  |
|---------------------------|----------------|--|----------------------------|----------------------|-----------|---------|----|-------------------------------|--------------------|-----------------------|----------------------------|----------|------------------|
|                           |                |  |                            | I year               |           | II year |    | Lecture/Seminar               | Midterm/Final exam | Homework presentation | Research with coordination | Practice | Independent work |
|                           |                |  |                            | Recommended Semester |           |         |    |                               |                    |                       |                            |          |                  |
|                           |                |  |                            | I                    | II        | III     | IV |                               |                    |                       |                            |          |                  |
| <b>Learning Component</b> |                |  |                            |                      |           |         |    |                               |                    |                       |                            |          |                  |
| <b>Mandatory courses</b>  |                |  |                            | <b>30</b>            | <b>30</b> |         |    |                               |                    |                       |                            |          |                  |
| 1.                        | ABMMA001       | Change management and organizational development | N/A                        | 6/150                |           |         |    | 26/5                          | 3/3                | 3                     |                            |          | 110              |
| 2.                        | ABMMA002       | Strategic Management in Agro Business            | N/A                        | 6/150                |           |         |    | 26/5                          | 3/3                | 3                     |                            |          | 110              |
| 3.                        | ABMMA003       | Marketing analysis                               | N/A                        | 6/150                |           |         |    | 26/5                          | 3/3                | 3                     |                            |          | 110              |
| 4.                        | ABMMA004       | Agrarian Economy                                 | N/A                        | 6/150                |           |         |    | 26/5                          | 3/3                | 3                     |                            |          | 110              |
| 5.                        | ABMMA005       | Statistical analysis                             | N/A                        | 6/150                |           |         |    | 26/5                          | 3/3                | 3                     |                            |          | 110              |
| 6.                        | ABMMA006       | Organizational behavior                          | N/A                        |                      | 6/150     |         |    | 26/5                          | 3/3                | 3                     |                            |          | 110              |
| 7.                        | ABMMA007       | Export management of agri-food products          | N/A                        |                      | 6/150     |         |    | 26/5                          | 3/3                | 3                     |                            |          | 110              |

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|                            |                |  |                            | I year               |       | II year   |    | Lecture/Seminar               | Midterm/Final exam | Homework presentation | Research with coordination | Practice | Independent work |
|                            |                |  |                            | Recommended Semester |       |           |    |                               |                    |                       |                            |          |                  |
|                            |                |  |                            | I                    | II    | III       | IV |                               |                    |                       |                            |          |                  |
| 8.                         | ABMMA008       | International Agrarian Trade and Trade Policy  | N/A                        |                      | 6/150 |           |    | 26/5                          | 3/3                | 3                     |                            |          | 110              |
| 9.                         | ABMMA009       | Financial Management                           | N/A                        |                      | 6/150 |           |    | 26/5                          | 3/3                | 3                     |                            |          | 110              |
| 10.                        | ABMMA010       | Food Safety and Quality Management             | N/A                        |                      | 6/150 |           |    | 26/5                          | 3/3                | 3                     |                            |          | 110              |
| <b>Optional courses</b>    |                |  |                            |                      |       | <b>12</b> |    |                               |                    |                       |                            |          |                  |
| 1.                         | ABMMA011       | Consumer protection                            | N/A                        |                      |       | 6/150     |    | 26/5                          | 3/3                | 3                     |                            |          | 110              |
| 2.                         | ABMMA012       | Innovative Management (Advantage Management)   | N/A                        |                      |       | 6/150     |    | 26/5                          | 3/3                | 3                     |                            |          | 110              |
| 3.                         | ABMMA013       | Legal environment of the business and taxation | N/A                        |                      |       | 6/150     |    | 26/5                          | 3/3                | 3                     |                            |          | 110              |
| 4.                         | ABMMA014       | Quality infrastructure                         | N/A                        |                      |       | 6/150     |    | 26/5                          | 3/3                | 3                     |                            |          | 110              |
| <b>Practical component</b> |                |  |                            |                      |       | <b>18</b> |    |                               |                    |                       |                            |          |                  |
| 1.                         | ABMMA015       | Training practice                              | N/A                        |                      |       | 18/4      |    | 0/0                           | 0/1                | 0                     |                            | 440      | 9                |

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|--------------|---------------------------|---------------------------------------|----------------------------|----------------------|----|-----------|--------|-------------------------------|--------------------|-----------------------|----------------------------|----------|------------------|
|              |                           |                                       |                            | I year               |    | II year   |        | Lecture/Seminar               | Midterm/Final exam | Homework presentation | Research with coordination | Practice | Independent work |
|              |                           |                                       |                            | Recommended Semester |    |           |        |                               |                    |                       |                            |          |                  |
|              |                           |                                       |                            | I                    | II | III       | IV     |                               |                    |                       |                            |          |                  |
|              |                           |                                       |                            |                      |    | 50        |        |                               |                    |                       |                            |          |                  |
|              | <b>Research component</b> |                                       |                            |                      |    | <b>30</b> |        |                               |                    |                       |                            |          |                  |
| 1.           | ABMMA016                  | Writing and defending a master thesis | 90 ECTS                    |                      |    |           | 30/750 | 0/0                           | 0/1                | 0                     | 15                         |          | 734              |
| per semester |                           |                                       |                            | 30                   | 30 | 30        | 30     |                               |                    |                       |                            |          |                  |
| per year     |                           |                                       |                            | 60                   |    | 60        |        |                               |                    |                       |                            |          |                  |
| Total        |                           |                                       |                            | 120                  |    |           |        |                               |                    |                       |                            |          |                  |

## Information on human resources

| №   | Name, Surname        | Academic Position/Scientific degree    | Course  |
|-----|----------------------|--|---|
| 1.  | Shalva Machavariani  | Doctor, Professor                      | <ul style="list-style-type: none"> <li>• Change management and organizational development</li> <li>• Strategic Management in Agro Business</li> </ul> |
| 2.  | Nino Shoshitaishvili | Associate Professor                    | <ul style="list-style-type: none"> <li>• Marketing analysis</li> </ul>  |
| 3.  | Ekaterine Zviadadze  | Doctor, Associate Professor            | <ul style="list-style-type: none"> <li>• Agrarian Economy</li> </ul>  |
| 4.  | Avto Gagnidze        | Doctor, Professor                      | <ul style="list-style-type: none"> <li>• Statistical analysis</li> </ul>  |
| 5.  | Lili Bibilashvili    | Doctor of Social Sciences, Professor   | <ul style="list-style-type: none"> <li>• Organizational behavior</li> </ul>   |
| 6.  | Levan Nebieridze     | Doctor, Visiting Specialist            | <ul style="list-style-type: none"> <li>• Export management of agri-food products</li> </ul>   |
| 7.  | Fatima Mamardashvili | Doctor, Associate Professor            | <ul style="list-style-type: none"> <li>• International Agrarian Trade and Trade Policy</li> </ul>   |
| 8.  | Archil Tsertsvadze   | Visiting specialist                    | <ul style="list-style-type: none"> <li>• Financial management</li> </ul>  |
| 9.  | Ketevan Laperashvili | Doctor of Biology, Visiting Specialist | <ul style="list-style-type: none"> <li>• Food safety and quality management</li> </ul>  |
| 10. | Maka Shubladze       | Visiting specialist                    | <ul style="list-style-type: none"> <li>• Protecting the consumers rights</li> </ul>   |
| 11. | Temur Maisuradze     | Doctor, Professor                      | <ul style="list-style-type: none"> <li>• Innovative Management (Advantage Management)</li> </ul>  |
| 12. | Zviad Rogava         | Doctor of Law, Professor               | <ul style="list-style-type: none"> <li>• Legal environment of the business and taxation</li> </ul>  |
| 13. | Nodar Khatiashvili   | Doctor, Visiting Specialist            | <ul style="list-style-type: none"> <li>• Quality infrastructure</li> </ul>  |