

Code of Educational Course	Title of Educational Course	Status of Educational Course	Admission prerequisites	ECTS Credit / Hours	Student educational load		Educational semester							
					Lecture / working group	Contact/ Independent hours	I	II	III	IV	V	VI	VII	VIII
							30	30	30	30	30	30	30	30
	<b>Business Administration compulsory courses (Main scope)</b>			<b>144</b>			<b>24</b>	<b>24</b>	<b>24</b>	<b>12</b>	<b>12</b>	<b>12</b>	<b>18</b>	<b>18</b>
UNB 001	Fundamentals of academic writing	Compulsory		6/150	26/16	47/103	6							
UNB 002	Informative Technologies	Compulsory	Do not have	6/150	0/42	48/102	6							
BBA 001	Mathematics for business 1	Compulsory		6/150	15/27	47/103	6							
BBA 002	Principles of Economics 1	Compulsory	Do not have	6/150	20/22	47/103	6							
BBA 003	Excel and Access for business	Compulsory	Do not have	6/150	14/28	47/103		6						
BBA 004	Entrepreneurship	Compulsory	Do not have	6/150	19/23	47/103		6						
BBA 005	Mathematics for Business 2	Compulsory	BBA 001	6/150	15/27	47/103		6						
BBA 006	Principles of economics 2	Compulsory	BBA 002	6/150	21/21	47/103		6						
BBA 007	Fundamentals of management	Compulsory	Do not have	6/150	21/21	47/103			6					
BBA 008	Business statistics	Compulsory	BBA 006	6/150	15/27	47/103			6					
BBA 009	Financial Accounting I	Compulsory	Do not have	6/150	14/28	47/103			6					
BBA 010	Basics of marketing	Compulsory	BBA 004	6/150	15/27	47/103			6					
BBA 011	Financial Accounting II	Compulsory	BBA 009	6/150	14/28	47/103				6				
BBA 012	Business law	Compulsory	Do not have	6/150	14/28	47/103				6				
BBA 014	Managerial accounting	Compulsory	BBA 011	6/150	14/28	47/103					6			
BBA 015	User behavior	Compulsory	BBA 010	6/150	14/28	47/103					6			

BBA 016	Human resources Management	Compulsory	BBA 007	6/150	14/28	47/103							6	
BBA 017	Tax case	Compulsory	BBA 011	6/150	14/28	47/103							6	
BBA 018	Fundamentals of Operation Management	Compulsory	BBA 007	6/150	19/23	47/103							6	
BBA 019	Fundamentals of Strategic Management	Compulsory	BBA 007	6/150	15/27	47/103							6	
BBA 023	Corporate finance Fundamentals	Compulsory	BBA 011	6/150	14/28								6	
BBA 020	Manufacturing practice	Compulsory	120 Credit - from compulsory Disciplines	8/200		150/50								<b>8</b>

BBA 021	Undergraduate project	Binding	128 Credit - from compulsory Disciplines	10/25 0	0/14	19/131											<b>10</b>
	<b>Business Administration compulsory elective courses - Finance Concentration</b>	compulsory		<b>18</b>			<b>0</b>	<b>0</b>	<b>0</b>	<b>6</b>	<b>6</b>	<b>6</b>					<b>0</b>
BBA 022	Financial institutions and markets	compulsory	Do not have	6/150	13/29	47/103				6							
BBA 035	Banking	compulsory	BBA 006	6/150	14/28	47/103					6						
BBA 024	Fundamentals of investments	compulsory	BBA 022	6/150	15/27	47/103						6					
	<b>Business Administration compulsory elective courses - Management Concentration</b>	compulsory		<b>18</b>			<b>0</b>	<b>0</b>	<b>0</b>	<b>6</b>	<b>6</b>	<b>6</b>	<b>0</b>	<b>0</b>			
BBA 025	Organizational behavior (Introductory course)	compulsory	BBA 007	6/150	18/24	47/103				6							
BBA 026	Project management (Introductory course)	compulsory	BBA 007	6/150	19/23	47/103					6						
BBA 019	Export management	compulsory	BBA 007	6/150	21/21	47/103						6					
	<b>Business Administration compulsory elective courses - Marketing Concentration</b>	compulsory		<b>18</b>			<b>0</b>	<b>0</b>	<b>0</b>	<b>6</b>	<b>6</b>	<b>6</b>	<b>0</b>	<b>0</b>			
BBA 028	Advertising and stimulation	compulsory	BBA 010	6/150	15/27	47/103				6							
BBA 029	Marketing research	compulsory	BBA 010	6/150	16/26	47/103					6						
BBA 030	Digital marketing	compulsory	BBA 010	6/150	15/27	47/103						6					
	<b>Main areas of teaching Elective training courses (Business Administration)</b>			<b>24</b>							<b>6</b>	<b>6</b>	<b>6</b>	<b>6</b>			
BBA 031	Public finances	Elective	BBA 006	6/150	15/27	47/103											

BBA 032	International Finance	Elective	BBA 023	6/150	19/23	47/103								
BBA 033	International marketing	Elective	BBA 010	6/150	13/29	47/103								
BBA 034	Intercultural Management		Do not have	6/150	19/23	47/103								
BBA 036	Brand management	Elective	BBA 010	6/150	18/24	47/103								
BBA 037	Economic dynamics	Elective	BBA 006	6/150	15/27	47/103								
BBA 038	Tourism Management	Elective	Do not have	6/150	19/23	47/103								
BBA 039	Business in action	Elective	BBA 004	6/150	14/28	47/103								

BBA 013	Business ethics	Elective	Do not have	6/150	19/23	47/10 3											
BBA 042	Insurance case	Elective	Do not have	6/150	19/23	47/10 3											
BBA 040			English language-4	6/150	0/42	48/10 2											
BBA 041	Business English 1	Elective	Business English 1	6/150	0/42	48/10 2											
	English language component	compulsory		<b>36</b>			6	6	6	6	6	6	6	0	0		
UNB 003	English language-1	compulsory	Do not have	6/150	0/63	70/80											
UNB 004		compulsory	English	6/150	0/63	70/80											
UNB 005	English Language-2	compulsory	Language-1	6/150	0/63	70/80											
UNB 006	English language-3	compulsory	English Language-2	6/150	0/63	70/80											
UNB 007	English language-4	compulsory	English language-3	6/150	0/63	70/80											
UNB 008	English language - 5	compulsory	English	6/150	0/63	70/80											
	Free components	Free		<b>18</b>													
UNB 009	Introduction to philosophy	Free	Do not have	6/150	23/16	48/10 2											
UNB 010	Introduction to Psychology	Free	Do not have	6/150	26/16	48/10 2											
UNB 011	History of Georgia	Free	Do not have	6/150	27/15	47/10 3											
UNB 012	Fundamentals of law		Do not have	6/150	26/16	48/10 2											
UNB 013	Georgian culture History	Free	Do not have	6/150	27/15	47/10 3											
UNB 014	Civil society		Do not have	6/150	26/16	48/10 2											
UNB 015	Fundamentals of sociology	Free	Do not have	6/150	26/16	48/10 2											

## Information on human resources

1.	Rusudan Chikovani	Associate professor	<ul style="list-style-type: none"><li>• Fundamentals of academic writing</li></ul>
2.	Alexander Dvali	Associate professor	<ul style="list-style-type: none"><li>• Information technology</li><li>• Excel and Access for business</li><li>• Managerial accounting</li></ul>
3.	Gela Gigolashvili	Associate professor	<ul style="list-style-type: none"><li>• Entrepreneurship</li><li>• Fundamentals of Operation Management</li><li>• Project management (introductory course)</li></ul>
4.	Kakhi Kakhaia	Associate professor	<ul style="list-style-type: none"><li>• Mathematics for business 1</li><li>• Mathematics for business 2</li></ul>

5.	Vasil Kikuradze	Associate professor	<ul style="list-style-type: none"> <li>• Principles of Economics 1</li> <li>• Principles of Economics 2</li> </ul>
6.	Nino Shoshitaishvili	Associate professor	<ul style="list-style-type: none"> <li>• Fundamentals of management</li> <li>• User behavior</li> <li>• Fundamentals of Strategic Management</li> <li>• Brand management</li> </ul>
7.	Alexander Raibul	Invited lecturer	<ul style="list-style-type: none"> <li>• Tax case</li> </ul>
8.	Avtandil Gagnidze	Professor	<ul style="list-style-type: none"> <li>• * Business statistics</li> <li>• Economic dynamics</li> </ul>
9.	Vakhtang charaia	Associate professor	<ul style="list-style-type: none"> <li>• * Fundamentals of investments</li> </ul>
10.	Nino Lomidze	Associate professor	<ul style="list-style-type: none"> <li>• Financial Accounting I</li> <li>• Financial accounting II</li> </ul>
11.	Ioseb Mamukelashvili	Invited lecturer	
12.	Natia Daghelishvili	Associate professor	<ul style="list-style-type: none"> <li>• * Basics of marketing</li> <li>• * International marketing</li> <li>• Export management</li> <li>• Intercultural management</li> </ul>
13.	Lasha Tsertsvadze	Associate professor	<ul style="list-style-type: none"> <li>• Business law</li> </ul>
14.	Tinatin Rodonaia	Assistant Professor	Business ethics
15.	Temur Maisuradze	Professor	Business in action
16.	Nino Nanikashvili	Invited lecturer	Human Resource Management
17.	David Cherkezishvili	Associate professor	Manufacturing practice
18.	Mikheil Tokmazishvili	Professor	<ul style="list-style-type: none"> <li>• * Financial institutions and markets</li> <li>• * Public finances</li> </ul>
19.	Archil Tsertsvadze	Invited lecturer	<ul style="list-style-type: none"> <li>• * Introduction to corporate finance</li> <li>• * Banking</li> <li>• * Insurance case</li> </ul>
20.	Lili Bibilashvili	Professor	Organizational behavior (introductory course)
21.	Murtaz Kvirkvaia	Invited lecturer	
22.	Nino Zavrashvili	Invited lecturer	

23.	David Sikharulidze	Associate professor	Marketing research
24.	Irakli Khvtisiashvili	Associate professor	Digital marketing
25.	Tamar Gamsakhurdia	Invited lecturer	International Finance
26.	Maia Meladze	Invited lecturer	<ul style="list-style-type: none"> <li>• Tourism Management</li> </ul>
27.	Marina chagelishvili	Professor	<ul style="list-style-type: none"> <li>• Business English 1</li> <li>• Business English 2</li> <li>• * English language 1</li> <li>• * English Language 2</li> <li>• * English language 3</li> <li>• * English language 4</li> <li>• * English language 5</li> <li>• * English language 6</li> </ul>
28.	Irma Tsereteli	Associate professor	* Introduction to philosophy
29.	Mariam Kvaratskhelia - Zirakashvili	Assistant professor	* Introduction to Psychology
30.	Tamar Pkhaladze	Invited lecturer	<ul style="list-style-type: none"> <li>• History of Georgia</li> <li>• History of Georgian culture</li> </ul>
31.	David Bostoghanashvili	Professor	Fundamentals of law
32.	Giorgi Gakheladze	Associate professor	Civil society
33.	Ana Mikeladze	Assistant professor	Fundamentals of sociology